UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

|X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal quarter ended May 31, 2002

OR

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 1-11869

FactSet Research Systems Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 13-3362547 (I.R.S. Employer Identification No.)

One Greenwich Plaza, Greenwich, Connecticut (Address of principal executive office)

06830 (Zip Code)

Registrant's telephone number, including area code:

(203) 863-1500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes |X| No|_|

The total number of shares of the registrant's Common Stock, \$.01 par value, outstanding on May 31, 2002, was 33,766,129.

FactSet Research Systems Inc.

Form 10-Q

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FactSet Research Systems Inc.

CONSOLIDATED STATEMENTS OF INCOME-Unaudited	LIDATED STATEMENTS OF INCOME-Unaudited				
	Three Months Ended May 31,		Nine Months Ended May 31,		
(In thousands, except per share data)	2002	2001	2002	2001	
Subscription Revenues					
Commissions	\$15,598	\$14,757	\$44,477	\$41,695	
Cash fees	<u>36,818</u>	<u>30,617</u>	<u>107,315</u>	<u>87,514</u>	
Total subscription revenues	<u>52,416</u>	<u>45,374</u>	<u>151,792</u>	<u>129,209</u>	
Expenses					
Cost of services	17,339	15,863	50,238	44,561	
Selling, general and administrative	18,956	16,524	56,072	47,341	
Data center relocation charge (see Note 5)			904		
Total operating expenses	<u>36,295</u>	<u>32,387</u>	<u>107,214</u>	<u>91,902</u>	
Income from operations	\$16,121	\$12,987	\$44,578	\$37,307	
Other income	<u>522</u>	<u>830</u>	<u>1,704</u>	<u>2,703</u>	
Income before income taxes	16,643	13,817	46,282	40,010	
Provision for income taxes	6,291	5,245	17,495	15,314	
Non-recurring tax benefit (see Note 2)			<u>(893</u>)		
Total provision for income taxes	<u>6,291</u>	<u>5,245</u>	<u>16,602</u>	<u>15,314</u>	
Net income	\$10,352	\$ 8,572	\$29,680	\$24,696	
	=====	=====	=====	=====	
Basic earnings per common share	\$0.31	\$0.26	\$0.88	\$0.75	
	====	====	====	====	

Diluted earnings per common share	\$0.29	\$0.25	\$0.85	\$0.71
	====	====	====	====
Weighted average common shares (Basic)	33,746	33,173	33,590	33,010
	====	====	====	=====
Weighted average common shares (Diluted)	35,221	34,726	34,913	34,781
	====	====	====	=====

The accompanying notes are an integral part of unaudited these consolidated financial statements.

FactSet Research Systems Inc.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME-Unaudited

	Three Months Ende	d May 31,	Nine Months Ended May 31,		
(In thousands)	2002	2001	2002	2001	
Net income	\$10,352	\$8,572	\$29,680	\$24,696	
Change in unrealized gain (loss) on investments, net of taxes	<u>(50</u>)	4	<u>(53</u>)	<u>46</u>	
Comprehensive income	\$10,302	\$8,576	\$29,627	\$24,742	
	====	=====	====	=====	

The accompanying notes are an integral part of these unaudited consolidated financial statements.

FactSet Research Systems Inc.

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION-Unaudited

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION—CHARACTE		
ASSETS	May 31,	August 31,
(In thousands)	2002	2001
CURRENT ASSETS		
Cash and cash equivalents	\$ 49,566	\$ 38,583
Investments	69,844	40,722
Receivables from clients and clearing brokers, net	31,206	33,216
Receivables from employees	600	620
Deferred taxes	5,630	5,342
Other current assets	<u> 1,575</u>	1,744
Total current assets	<u>158,421</u>	<u>120,227</u>
LONG-TERM ASSETS		
Property, equipment and leasehold improvements, at cost	96,361	90,050
Less accumulated depreciation and amortization	<u>(67,368</u>)	<u>(54,584</u>)
Property, equipment and leasehold improvements, net	<u>28,993</u>	<u>35,466</u>
OTHER NON-CURRENT ASSETS		
Goodwill	9,861	9,961
Intangible assets, net	1,675	1,933
Deferred taxes	4,211	3,006
Other assets	<u>1,991</u>	<u>1,958</u>
TOTAL ASSETS	\$205,152	\$172,551
	======	======

The accompanying not	oc are an integral :	part of those up	audited concolidated	I financial statements

LIABILITIES AND STOCKHOLDERS' EQUITY	May 31,	August 31,
(In thousands, except per share data)	2002	2001
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 10,014	\$ 6,183
Accrued compensation	11,730	10,840
Deferred fees and commissions	10,936	10,869
Dividends payable	1,688	1,334
Current taxes payable	<u>1,904</u>	<u>4,447</u>
Total current liabilities	<u>36,272</u>	<u>33,673</u>
NON-CURRENT LIABILITIES		
Deferred rent	<u> 565</u>	616
Total liabilities	<u>36,837</u>	<u>34,289</u>
Credit commitments and contingencies (See Note 6)		
STOCKHOLDERS' EQUITY		
Preferred stock, \$.01 par value, 10,000,000 shares authorized, none issued	_	_
Common stock, \$.01 par value	339	334
Capital in excess of par value	32,907	25,832
Retained earnings	140,082	114,774
Accumulated other comprehensive income	<u>85</u>	138
	173,413	141,078
Less treasury stock, at cost	<u>(5,098</u>)	<u>(2,816</u>)
Total stockholders' equity	<u>168,315</u>	<u>138,262</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$205,152	\$172,551
	=====	======

The accompanying notes are an integral part of these unaudited consolidated financial statements.

FactSet Research	Systems Inc.
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CONSOLIDATED STATEMENTS OF CASH FLOWS-Unaudited	Nine Months End	<u>ed May 31,</u>
(In thousands)	2002	2001
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$29,680	\$24,696
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	13,848	11,944
Deferred tax (benefit) provision	(1,493)	1,625
Accrued ESOP contribution	<u>1,620</u>	<u>1,275</u>
Net income adjusted for non-cash items	43,655	39,540
Changes in assets and liabilities		
Receivables from clients and clearing brokers	2,010	(4,130)
Receivables from employees	20	296
Accounts payable and accrued expenses	3,831	(4,500)
Accrued compensation	1,070	1,306
Deferred fees and commissions	67	1,451
Current taxes payable	(2,543)	1,164
Other working capital accounts, net	80	(1,216)
Income tax benefits from stock option exercises	<u>1,638</u>	_1,024
Net cash provided by operating activities	49,828	34,935
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of investments, net	(29,175)	(19,575)
Acquisition of business, net of cash acquired	100	(2,238)
Purchases of property, equipment and leasehold improvements	<u>(7,117</u>)	<u>(26,608</u>)

CASH FLOWS FROM FINANCING ACTIVITIES Dividend payments		
Dividend payments		
	(3,780)	(2,767)
Repurchase of common stock	(2,282)	(411)
Proceeds from exercise of stock options	3,409	<u>2,771</u>
Net cash used in financing activities	(2,653)	(407)
Net increase in cash and cash equivalents	10,983	(13,893)
Cash and cash equivalents at beginning of period	<u>38,583</u>	39,629
Cash and cash equivalents at end of period	\$49,566	\$25,736
	=====	=====

The accompanying notes are an integral part of these unaudited consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FactSet Research Systems Inc. As of May 31, 2002, and for the three and nine months then ended (Unaudited)

1. ORGANIZATION AND NATURE OF BUSINESS

FactSet Research Systems Inc. (the "Company") provides online integrated database services to the investment community. The Company's revenues are derived from month-to-month subscription charges. Solely at the option of each client, these charges may be paid either in commissions on securities transactions (in which case subscription revenues are recorded as commissions) or in cash (in which case subscription revenues are recorded as cash fees).

To facilitate the receipt of subscription revenues paid on a commission basis, the Company's wholly owned subsidiary, FactSet Data Systems, Inc. ("FDS") is a member of the National Association of Securities Dealers, Inc. and is a registered broker-dealer under Section 15 of the Securities Exchange Act of 1934.

Subscription revenues paid in commissions are derived from securities transactions introduced and cleared on a fully disclosed basis primarily through two clearing brokers. That is, a client paying subscription charges on a commission basis directs the clearing broker, at the time the client executes a securities transaction, to credit the commission on the transaction to FDS.

FactSet Limited, FactSet GmbH, FactSet Pacific, Inc. and LionShares Europe S.A.S. are wholly owned subsidiaries of the Company, with operations in London, Frankfurt, Tokyo, Hong Kong, Sydney and Avon (France). The Company acquired Innovative Systems Techniques, Inc. ("Insyte") in fiscal 2000, which is inactive, as is its wholly owned subsidiary, eLumient.com.

2. ACCOUNTING POLICIES

In the opinion of management, the accompanying unaudited statements of financial condition and related interim statements of income, comprehensive income and cash flows include all normal adjustments as well as accounting changes promulgated by the Company's adoption of the Financial Accounting Standards Board Statements No. 141, *Business Combinations* ("SFAS 141"), and No. 142, *Goodwill and Other Intangible Assets* ("SFAS 142"), necessary to present fairly the results of the Company's operations for the interim periods in conformity with generally accepted accounting principles in the United States. The interim financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 2001.

The significant accounting policies of the Company and its subsidiaries are summarized below.

Financial Statement Presentation

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries. All significant intercompany activity and balances have been eliminated.

Cost of services is comprised of employee compensation and benefits for the software engineering and consulting groups, clearing fees, data costs, amortization of identifiable intangible assets, computer maintenance and depreciation expenses and communication costs. Selling, general and administrative expenses include employee compensation and benefits for the sales, product development and various other support departments, promotional expenses, rent, amortization of leasehold improvements, depreciation of furniture and fixtures, office expenses, professional fees and other expenses. Amortization of goodwill is included in selling, general and administrative expense for fiscal 2001 only (see New Accounting Pronouncements within this footnote).

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates have been made in areas that include income and other taxes, depreciable lives of fixed assets, accrued expenses, accrued compensation, receivable reserves and allocation of purchase price to assets and liabilities acquired. Actual results could differ from those estimates.

Revenue Recognition

Subscription charges are quoted to clients on an annual basis, but are earned monthly as services are provided. Subscription revenues are earned each month, based on one-twelfth of the annual subscription charge quoted to each client. As a matter of policy, the Company does not typically seek to enter into written contracts with its clients, and clients are generally free to add to, delete from or terminate service at any time.

Amounts that have been earned but not yet paid through the receipt of commissions on securities transactions or through cash payments are reflected on the Consolidated Statements of Financial Condition as receivables from clients and clearing brokers. Amounts that have been received through commissions on securities transactions or through cash payments that are in excess of earned subscription revenues are reflected on the Consolidated Statements of Financial Condition as deferred fees and commissions.

In December 1999, Staff Accounting Bulletin ("SAB") No. 101, *Revenue Recognition in Financial Statements*, was issued. SAB No. 101 summarizes certain aspects of the SEC's views in applying accounting principles generally accepted in the United States to revenue recognition in financial statements. During fiscal 2001, the Company adopted SAB No. 101. The application of SAB No. 101 resulted in no material impact to the Company's financial condition or results of operations.

Clearing Fees

When subscription charges are paid on a commission basis, the Company incurs clearing fees, which are the charges imposed by clearing brokers to execute and settle clients' securities transactions. Clearing fees are recorded when the related subscription revenues recorded as commissions are earned.

Cash and Cash Equivalents

Cash and cash equivalents consists of demand deposits and money market investments with maturities of 90 days or less.

Investments

Investments have original maturities greater than 90 days, are classified as available-for-sale securities and are reported at fair value. Fair value is determined for most investments from readily available quoted market prices. The Company established investment guidelines instructing third-party managers to construct portfolios to achieve high levels of credit quality, liquidity and diversification. The Company's investment policy dictates that the weighted-average duration of short-term investments is not to exceed eighteen months. Investments such as puts, calls, strips, short sales, straddles, options, futures or investments on margin are not permitted by the Company's investment guidelines. Unrealized gains and losses on available-for-sale securities are included net of tax in accumulated other comprehensive income in stockholders' equity.

Property, Equipment, and Leasehold Improvements

Computers and related equipment are depreciated on a straight-line basis over estimated useful lives of three years. Depreciation of furniture and fixtures is recognized using the double declining balance method over estimated useful lives of five years. Leasehold improvements are amortized on a straight-line basis over the terms of the related leases or estimated useful lives of the improvements, whichever period is shorter.

Intangible Assets

Intangible assets consist of acquired technology. Amortization of acquired technology is calculated on a straight-line basis using estimated useful lives ranging between five and seven years. During the third quarter of fiscal 2001, the Company acquired LionShares, a division of Worldly Information Network, Inc. now known as Onefn.com, for \$2.3 million in cash and recorded the transaction using purchase accounting. In the third quarter of fiscal 2002, the Company received \$100,000 from Onefn.com in the distribution of funds upon termination of an escrow agreement associated with the purchase agreement entered into in April 2001. The Company recorded the receipt of these funds as a contractual adjustment to the purchase price, thereby reducing goodwill by \$100,000.

Income and Deferred Taxes

Deferred taxes are determined by calculating the future tax consequences associated with differences between financial accounting and tax bases of assets and liabilities. A valuation allowance is established to the extent management considers it more likely than not that some portion or all of the deferred tax assets will not be realized. The effect on deferred taxes from income tax law changes is recognized immediately upon enactment. The deferred tax provision is derived from changes in deferred taxes on the balance sheet and reflected on the Consolidated Statements of Income as a component of income taxes. Income tax benefits derived from the exercise of non-qualified stock options or the disqualifying disposition of incentive stock options are recorded directly to capital in excess of par value. Included in income taxes for the first nine months of 2002 was a non-recurring tax benefit of \$893,000 from adjustments to prior years' federal and state tax returns that resulted from a favorable state income tax ruling.

Earnings Per Share

The computation of basic earnings per share in each year is based on the weighted average number of common shares outstanding. The weighted average number of common shares outstanding includes shares issued to the Company's employee stock ownership plan at the date authorized by the Board of Directors and the employee stock purchase program on the date of grant. Diluted earnings per share is based on the weighted average number of common shares and potentially dilutive common shares outstanding. Shares available pursuant to grants made under the Company's stock option plans are included as common share equivalents using the treasury stock method.

Stock-Based Compensation

The Company follows the disclosure-only provisions of SFAS No. 123, *Accounting for Stock-Based Compensation*. The Company accounts for stock-based compensation plans in accordance with APB Opinion No. 25. Stock option exercise prices equal the fair market value of the Company's stock price on the date of grant. Therefore, no compensation costs are recorded.

New Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS 141 and SFAS 142. The company adopted both of these standards effective September 1, 2001. The provisions of SFAS 141 require that business combinations initiated subsequent to June 30, 2001 be accounted for under the purchase method of accounting. SFAS 141 also establishes certain criteria related to the types of intangible assets that are required to be recognized separate from goodwill. As a result of applying the provisions of SFAS 142, the Company no longer amortizes, on a periodic basis, goodwill that resulted from business combinations consummated prior to June 30, 2001. In connection with the adoption of SFAS 142, the Company is required to perform a transitional impairment assessment of goodwill within six months of adoption of this standard. SFAS 142 requires that the Company identify its reporting units and determine the carrying value of each of those reporting units by assigning assets and liabilities, including existing goodwill and intangible assets, to those reporting units. The Company completed its transitional impairment assessment of goodwill during the second quarter of fiscal 2002 and determined that goodwill was not impaired. During the first nine months of fiscal 2002, no additional goodwill was acquired nor was any goodwill written off. Prior to the adoption of SFAS 142, the Company amortized goodwill on a straight-lined basis over useful lives of seven to fifteen years. SFAS 142 requires that goodwill and certain intangible assets be tested for impairment at least annually. The Company will perform its annual goodwill impairment test during the fourth quarter of each fiscal year as well as any additional impairment test required on an event-driven basis.

Net income and earnings per share adjusted to exclude amortization expense of goodwill is as follows:

		Three Months Ended May 31,		Nine Months Ended May 31,	
In thousands, except per share data and unaudited	2002	2001	2002	2001	
Reported net income Add back:	\$10,352	\$8,572	\$29,680	\$24,696	
Goodwill amortization, net of tax benefit of \$82 and \$188, respectively Adjusted net income	<u> </u>	134 \$8,706	<u> </u>	303 \$24,999	
Basic earnings per share: Reported net income Goodwill amortization Adjusted net income	\$0.31 \$0.31	\$0.26 \$0.26	\$0.88 \$0.88	\$0.75 01 \$0.76	
Diluted earnings per share: Reported net income Goodwill amortization Adjusted net income	\$0.29 \$0.29	\$0.25 \$0.25	\$0.85 \$0.85	\$0.71 0.01 \$0.72	

The Company's identifiable intangible assets consist of acquired technology resulting from the acquisitions of Insyte and the LionShares business segment in August 2000 and April 2001, respectively. The acquired businesses and related assets have been fully integrated into the Company's operations. The weighted average useful life of the acquired technology is 6.63 years. These intangible assets have no assigned residual values. In connection with the adoption of SFAS 142, the Company also reassessed the estimated useful lives and classification of its identifiable intangible assets and determined that they are still appropriate. No additional intangible assets were acquired during the first three quarters of fiscal 2002.

The gross carrying amounts and accumulated amortization totals related to the Company's acquired technology were approximately \$2.2 million and \$568,000 at May 31, 2002, and \$2.2 million and \$310,000 at August 31, 2001, respectively. Amortization expense of approximately \$86,000 and \$258,000, was recorded during the third quarter and first nine months of fiscal 2002, respectively. Estimated amortization expense of the identifiable intangible assets (acquired technology) for the remainder of fiscal 2002 and the five succeeding fiscal years is as follows:

In thousands and unaudited	Fiscal Year	Estimated Amortization Expense
	2002 (Remainder)	\$ 86
	2003	344
	2004	344
	2005	344
	2006	316
	2007	239

In October 2001, the Financial Accounting Standards Board issued Statement No. 144 (SFAS 144), *Accounting for the Impairment or Disposal of Long-lived Assets*. This statement establishes a single accounting model for the impairment of long-lived assets. The Company does not expect the adoption of this standard to have a material effect on its financial condition or results of operations. The Company will adopt this standard as of September 1, 2002, the beginning of its fiscal year.

3. COMMON STOCK AND EARNINGS PER SHARE

Shares of common stock outstanding were as follows:		Nine Months Ended May 31,		
In thousands and unaudited	2002	2001		
Balance at September 1	33,356	32,821		
Common stock issued for employee stock plans	117	56		
Exercise of stock options	383	353		
Repurchase of common stock	<u>(90</u>)	<u>(13)</u>		
Balance at May 31	33,766	33,217		
	=====	=====		

Repurchase of common stock is primarily comprised of employee elections upon termination to receive an Employee Stock Ownership Plan ("ESOP") distribution in the form of cash instead of the Company's common stock. In cash distributions, the Company purchases the common stock in the participant's ESOP account at the closing price of the Company's common stock on the last day of the month in which the distribution is requested by the participant.

A reconciliation between the weighted average shares outstanding used in the basic and diluted EPS computations is as follows:

In thousands, except per share data and unaudited	Net Income (Numerator)	Weighted Average Common Shares (Denominator)	Per Share Amount
For the Three Months Ended May 31, 2002			
Basic EPS	410.000		***
Net income available to common stockholders Diluted EPS	\$10,352	33,746	\$0.31
Dilutive effect of stock options		<u>1,475</u>	
Net income available to common stockholders	\$10,352 =====	35,221 ====	\$0.29
For the Three Months Ended May 31, 2001 Basic EPS			
Net income available to common stockholders	\$8,572	33,173	\$0.26
Diluted EPS		1.550	
Dilutive effect of stock options Net income available to common stockholders	<u> </u>	<u>1,553</u>	\$0.25
ivet income available to common stockholders	\$6,5/2 =====	34,726 =====	\$0.25
For the Nine Months Ended May 31, 2002			
Basic EPS			
Net income available to common stockholders Diluted EPS	\$29,680	33,590	\$0.88
Dilutive effect of stock options		<u>1,323</u>	
Net income available to common stockholders	\$29,680 =====	34,913 =====	\$0.85
For the Nine Months Ended May 31, 2001 Basic EPS			
Net income available to common stockholders	\$24,696	33,010	\$0.75
Diluted EPS	Ψ2-1,030	55,010	ψ0.75
Dilutive effect of stock options		<u>1,771</u>	
Net income available to common stockholders	\$24,696	34,781	\$0.71
	====	====	

4. SEGMENTS

Segment Information

The Company has three reportable segments based on geographic operations: the United States, Europe and Asia Pacific. Each segment markets online integrated database services to investment managers, investment banks and other financial services professionals. The U.S. segment services financial institutions throughout North America, while the European and Asia Pacific segments service investment professionals located in Europe and other regions.

The European segment is headquartered in London, United Kingdom and maintains office locations in Frankfurt, Germany and Paris and Avon, France. The Asia Pacific segment is headquartered in Tokyo, Japan with office locations in Hong Kong and Sydney, Australia. Mainly sales and consulting personnel staff each of these foreign branch operations. Segment revenues reflect direct sales of products and services to clients based in the respective geographic locations. There are no intersegment or intercompany sales. Each segment records compensation, travel, office and other direct expenses related to its employees. Expenditures related to the Company's computing centers, expenses for software development, data costs, clearing fees, income taxes and corporate headquarters charges are recorded by the U.S. segment and are not allocated to the European and Asia Pacific segments. The accounting policies of the segments are the same as those described in Note 2, "Accounting Policies."

Goodwill of \$9,861,000 at May 31, 2002, reflects two prior acquisitions which reside within the U.S. segment.

In thousands and unaudited	U.S.	Europe	Asia Pacific	Total
For Three Months Ended May 31, 2002				
Revenues from external clients	\$ 42,323	\$ 7,714	\$ 2,379	\$ 52,416
Segment operating profit *	10,165	4,627	1,330	16,121
Total assets at May 31, 2002	191,314	10,237	3,601	205,152
Capital expenditures	1,485	850	2	2,337
For Three Months Ended May 31, 2001				
Revenues from external clients	\$ 36,575	\$ 6,596	\$ 2,203	\$ 45,374
Segment operating profit *	9,329	2,742	916	12,987
Total assets at May 31, 2001	147,300	11,166	3,126	161,592
Capital expenditures	9,738	308	75	10,121
For Nine Months Ended May 31, 2002				
Revenues from external clients	\$122,762	\$ 22,020	\$ 7,010	\$151,792

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^{*} Expenses are not allocated or charged between segments. Expenditures associated with the Company's computer centers, software developments costs, clearing fees, data fees, income taxes and corporate headquarters charges are recorded by the U.S. segment.

5. DATA CENTER RELOCATION CHARGE

During November 2001, the Company moved its New York City data center operations into a new data center facility in Manchester, New Hampshire. The New Hampshire data center and its associated lease were acquired by the Company from Vitts Networks, Inc. in July 2001. The Company placed the Manchester data facility into operation in November 2001 and incurred a non-recurring charge of approximately \$904,000, of which \$604,000 related to non-cash expenses associated with the accelerated depreciation of the carrying value of the abandoned unamortized leasehold improvements in the former New York City data center. Approximately \$300,000 related to moving and other direct relocation costs.

6. COMMITMENTS AND CONTINGENCIES

The Company is a party to two credit facilities totaling \$25.0 million for working capital and general corporate purposes. Approximately \$691,000 of the credit facility is currently utilized for letters of credit issued in the ordinary course of business. The Company has no present plans to draw on any portion of the remaining available credit of \$24.3 million, other than for letters of credit issued in the ordinary course of business.

During the normal course of business, the Company's tax filings are subject to audit by federal and state tax authorities. Audits by three taxing authorities are currently ongoing. There is inherent uncertainty contained in the audit process.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS - Unaudited

	Three	Three Months Ended		Nine Months Ended		
In thousands, except per share data	May 31, 2002	May 31, 2001	Change	May 31, 2002	May 31, 2001	Change
Revenues	\$ 52,416	\$ 45,374	15.5 %	\$151,792	\$129,209	17.5 %
Cost of services	17,339	15,863	9.3	50,238	44,561	12.7
Selling, general and administrative	18,956	16,524	14.7	56,072	47,341	18.4
Non-recurring data center relocation charge	_	_		904	_	
Operating income	16,121	12,987	24.1	44,578	37,307	19.5
Provision for income taxes	6,291	5,245	19.9	17,495	15,314	14.2
Non-recurring tax benefit				<u>(893</u>)	<u> </u>	
Total income taxes	6,291	5,245		16,602	15,314	
Net income	10,352	8,572	20.8	29,680	24,696	20.2
Diluted earnings per common share	\$ 0.29	\$ 0.25	16.0 %	\$ 0.85	\$ 0.71	19.7 %

REVENUES

For the quarter ended May 31, 2002, revenues rose 15.5% to \$52.4 million compared to \$45.4 million a year ago. Revenues increased 17.5% to 151.8 million during the first nine months of fiscal 2002. Greater demand for the Company's value added applications and databases as well as the net addition of 93 clients over the past twelve months were the primary sources of this growth.

During the third quarter of fiscal 2002, demand for the Company's applications, in particular, Portfolio Analytics, continued to grow. At May 31, 2002, there were approximately 310 clients with a total of approximately 2,100 users who subscribe to the Company's Portfolio Analytics applications compared to approximately 240 clients and nearly 1,700 users at May 31, 2001.

The Company had 899 clients at the end of May 31, 2002, compared to 806 clients for the same period a year ago, an 11.5% increase. Passwords, a measure of users of FactSet, dropped by approximately 2,400 during the quarter to 21,900 as of May 31, 2002, compared to 24,300 from the same period in fiscal 2001, representing a 9.9% decline. The decline in password count is primarily attributable to the staffing cutbacks among the Company's larger investment banking clients over the past 12 months. The password decrease was mostly limited to the investment banking sector of the Company's business, as the aggregate user count for the Company's investment management clients decreased slightly over the same period.

For the quarter ended May 31, 2002, revenues from international operations increased 15.0% to \$10.1 million compared to the same period a year ago. During the quarter, revenues from European and Asia Pacific operations rose 17.0% and 8.0%, respectively. Overseas revenues for the first nine months of fiscal 2002 were \$29.0 million, up 18.3% from a year ago period. Revenues from international operations accounted for 19.3% of consolidated revenues for the third quarter of fiscal 2002 and 19.1% of consolidated revenues for the first nine months of the current fiscal year. Over 95% of the Company's revenues are received in U.S.

dollars. Net monetary assets held by FactSet's international branch offices during the quarter ended May 31, 2002 were immaterial. Accordingly, the Company's exposure to foreign currency fluctuations was not material.

At May 31, 2002, total client commitments rose to \$213.0 million, an increase of 14.7% from the comparable period a year ago. ("Commitments" at a given point in time represent the forward-looking revenues for the next twelve months from all services being currently supplied to clients.) At quarter end, the average commitment per client was \$237,000, up from an average of \$230,000 a year ago. International client commitments were \$41.2 million, representing approximately 19% of total client commitments.

For both the third quarter of fiscal 2002 and the first nine months of the year, client retention remained at a rate in excess of 95%. No individual client accounted for more than 4% of total commitments. Commitments from the ten largest clients did not surpass 25% of total client commitments. As a matter of policy, the Company does not seek to enter into written contracts with its clients and clients may add, delete, or terminate services at any time.

OPERATING EXPENSES

Cost of Services

For the quarter ended May 31, 2002, cost of services grew to \$17.3 million, a 9.3% increase compared to third quarter of fiscal 2001. Cost of services increased 12.7% to \$50.2 million for the first nine months of fiscal 2002. Increases in cost of services for the third quarter and nine months ended consisted mainly of higher employee compensation costs, data costs and communication costs, partially offset by a decline in clearing fees in both the third quarter and the nine months just ended. In addition, computer-related costs increased during the first nine months of fiscal 2002.

Employee Compensation and Benefits

Employee compensation and benefits for the applications engineering and consulting groups increased \$1.2 million and \$3.8 million for the three and nine month periods ended May 31, 2002, respectively. Growth in employee headcount and increases in merit compensation are the primary causes of this growth. Aggregate employee headcount in the software engineering and the consulting groups grew over 10% during the past year.

Computer-Related Costs

Computer-related costs increased \$1.4 million for the first nine months of fiscal 2002, due to higher levels of depreciation resulting from the purchase of six Compaq new generation Wildfire mainframe computers in fiscal 2001. The Company's computer maintenance costs grew in the first nine months of fiscal 2002 compared to the same period in fiscal 2001 due to increased services from third party providers to maintain the upgraded systems.

Data Costs

Compared to the same periods in fiscal 2001, data costs increased approximately \$535,000 and \$1.2 million for the three months and nine months ended May 31, 2002. Additional data costs were largely due to the addition of new databases as well as increased data fees resulting from a larger number of client users from the comparable periods in fiscal 2001.

Communication Costs

Communication costs grew approximately \$180,000 for the quarter ended May 31, 2002, over the same period a year ago. At the end of the first nine months of fiscal 2002, communication costs rose \$1.0 million over the prior nine month period ended May 31, 2001. The key factors causing this increase included an extensive upgrade in the private wide area networks utilized by the Company's clients linking them to FactSet's mainframe systems and the net addition of 93 new clients over the past twelve months.

Clearing Fees

Commission-paying clients who elect to pay for FactSet services via commissions on securities transactions are charged a greater amount than cash-paying clients to compensate for clearing broker fees paid by the Company. Commission revenues, net of clearing fees, are approximately equal to cash fee revenues. Cash fees generate larger margin percentages than commission revenues because no clearing fees are incurred. For the third quarter of fiscal year 2002, commission revenues as a percentage of total revenues decreased to 29.8% from 32.5% from a year ago. A reduction in the clearing rates charged by two of the Company's third party clearing brokers was the primary reason for the approximately \$362,000 and the \$1.7 million declines in clearing fees during the quarter and nine months ended May 31, 2001, respectively.

Selling, General and Administrative

Selling, general and administrative (SG&A) expenses rose to \$19.0 million, an increase of 14.7% for the quarter ended May 31, 2002, compared to the same period a year ago. For the first nine months of fiscal 2002, SG&A expenses were \$56.1 million, an increase of 18.4% from the first three quarters of fiscal 2001. Increases in both periods were due to higher costs related to employee compensation and benefits, office expenses and professional fees and other expenses partially offset by lower travel and entertainment expenses.

Employee Compensation and Benefits

Employee compensation and benefits for the sales, product development and other support departments rose \$1.5 million for the three months ended May 31, 2002, compared to the prior year period. During the first nine months of fiscal 2002, employee compensation and benefits increased \$4.9 million. This growth resulted from the hiring of additional employees and increased merit compensation. Employee headcount for these departments grew 23.8% over the past twelve months.

Office Expenses

Rent, amortization of leasehold improvements, depreciation of furniture and fixtures and other office expenses rose \$902,000 for the three months ended May 31, 2002, in comparison to the third quarter of fiscal 2001. Office expenses increased \$3.8 million at the end of the first nine months of fiscal 2002 compared to the same period a year ago. Office expansions in Stamford, Connecticut, New York, New York, Boston, Massachusetts and London, England and office openings in Frankfurt, Germany, Chicago, Illinois and Manchester, New Hampshire led to these increases during the past twelve months.

Travel and Entertainment Expense

Travel and entertainment ("T&E") expense declined \$300,000 for the three months ended May 31, 2002, compared to the third quarter of fiscal 2001. T&E decreased \$1.8 million for the first nine months of fiscal 2002 from the same period a year ago. The Company held internal conferences associated with several major departments during the first nine months of fiscal 2001. The Company elected not to hold these departmental conferences during the first nine months of fiscal 2002. This decision, in conjunction with more efficient travel by company personnel as well as a decrease in the Company's air travel costs, were the key factors in the decline of T&E expenses for the nine months ended May 31, 2002.

Data Center Relocation Charge

During November 2001, the Company relocated its New York City data center operations to a new data center facility in Manchester, New Hampshire. The New

Hampshire data center and its associated lease were acquired by the Company from Vitts Networks, Inc. in July 2001. The Manchester data facility became operational in November 2001. In the first quarter of fiscal 2002, the Company incurred a non-recurring charge of approximately \$904,000, of which \$604,000 related to non-cash expenses associated with the accelerated depreciation of the carrying value of the abandoned unamortized leasehold improvements in the former New York City data center. Approximately \$300,000 was related to moving and other direct relocation costs.

Professional Fees and Other Expenses

Professional fees and other expenses increased \$315,000 for the three months ended May 31, 2002 compared to the same period a year ago due to higher accrued taxes other than income taxes offset by a decrease in professional fees. For the three quarters ended May 31, 2002, professional fees and other expenses rose approximately \$1.2 million as a result of the aforementioned accrual for taxes other than income taxes coupled with an increase in professional fees incurred by the Company.

Operating Margin

For the quarter ended May 31, 2002, operating margin was 30.8% compared to 28.6% for the same period a year ago. The operating margin for the first nine months of fiscal 2002, which includes a one-time data center relocation charge, was 29.4% versus 28.9% in the prior year period. Excluding the one-time data center relocation charge, the operating margin for the first nine months of fiscal 2002 was 30.0%. Reduction of clearing fees, travel expenses and computer related costs as a percentage of revenues, partially offset by increases in employee compensation and benefits, office expenses, communication costs, professional fees and other expenses as a percentage of revenues were the major contributors to the improvement in the Company's operating margin for the third quarter of fiscal 2002. Operating margin for the nine months ended May 31, 2002, improved as a result of clearing fees and travel expenses declining as a percentage of revenues, partially offset by increases in office expenses, employee compensation and benefits, data costs and communication costs as a percentage of revenues.

Income Taxes

For the third quarter of fiscal 2002, income tax expense was \$6.3 million, an increase of \$1.0 million from the same period a year ago. Income tax expense for the first nine months of fiscal 2002 was \$16.6 million which includes a non-recurring tax benefit of \$893,000, an increase of \$1.3 million. This non-recurring tax benefit is primarily related to adjustments to prior years' federal and state tax returns that resulted from a favorable state income tax ruling. Without the one-time income tax benefit in the first nine months of 2002, the increase was \$2.2 million. Pretax income rose \$2.8 million for the third quarter of fiscal 2002 compared to the year ago period. The effective tax rate for the third quarter of fiscal 2002 was 37.8% compared to 38.0% for the same period a year ago. For the first nine months of fiscal 2002, the effective tax rate was 35.9%, which includes the non-recurring tax benefit. Excluding the non-recurring tax benefit, the effective tax rate for the first nine months of fiscal 2001 was 38.3%.

Liquidity

Cash generated by operating activities was \$49.8 million, an increase of \$14.9 million over the comparable nine month period in fiscal 2001. The year over year increase in operating cash flows was primarily due to higher levels of profitability, greater depreciation and amortization, declines in accounts receivable and increases in accounts payable and accrued expenses, partially offset by increases in deferred tax assets and decreases in current taxes payable.

Capital Expenditures

For the third quarter ended May 31, 2002, the Company's capital expenditures totaled \$2.3 million and for the first nine months of fiscal 2002, capital expenditures totaled \$7.1 million. Fiscal 2002 capital expenditures were primarily related to purchases of computer and networking equipment, an office expansion in Boston, Massachusetts and office openings in Frankfurt, Germany, Chicago, Illinois and Manchester, New Hampshire.

Financing Operations and Capital Needs

Cash, cash equivalents and investments totaled \$119.4 million or 58.2% of the Company's total assets at May 31, 2002. All of the Company's operating and capital expense requirements were financed entirely from cash generated from the Company's operations. The Company has no outstanding indebtedness.

Revolving Credit Facilities

The Company is a party to two credit facilities totaling \$25.0 million for working capital and general corporate purposes. Approximately \$691,000 of the credit facility is currently utilized for letters of credit issued in the ordinary course of business. The Company has no present plans to draw on any portion of the remaining available credit of \$24.3 million, other than for letters of credit issued in the ordinary course of business.

New Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board issued SFAS 141 and SFAS 142. The company adopted both of these standards effective September 1, 2001. The provisions of SFAS 141 requires that business combinations initiated subsequent to June 30, 2001 be accounted for under the purchase method of accounting. SFAS 141 also establishes certain criteria related to the types of intangible assets that are required to be recognized separate from goodwill. As a result of applying the provisions of SFAS 142, the Company no longer amortizes, on a periodic basis, goodwill that resulted from business combinations consummated prior to June 30, 2001. In connection with the adoption of SFAS 142, the Company is required to perform a transitional impairment assessment of goodwill within six months of adoption of this standard. SFAS 142 requires that the Company identify its reporting units and determine the carrying value of each of those reporting units by assigning assets and liabilities, including existing goodwill and intangible assets, to those reporting units. The Company completed its transitional impairment assessment of goodwill during the second quarter of fiscal 2002 and determined that goodwill was not impaired. During the first nine months of fiscal 2002, no additional goodwill was acquired nor was any goodwill written off. SFAS 142 requires the goodwill and certain intangible assets be tested for impairment at least annually. The Company will perform its annual goodwill impairment test during the fourth quarter of each fiscal year as well as any additional impairment test required on an event-driven basis.

In October 2001, the Financial Accounting Standards Board issued Statement No. 144 (SFAS 144), *Accounting for the Impairment or Disposal of Long-lived Assets*. This statement establishes a single accounting model for the impairment of long-lived assets. The Company does not expect the adoption of this standard to have a material effect on its financial condition or results of operations. The Company will adopt this standard as of September 1, 2002, the beginning of its fiscal year.

Critical Accounting Policies

In December of 2001, the Securities and Exchange Commission (the "SEC") issued FR 60, *Cautionary Advice Regarding Disclosure About Critical Accounting Policies*, and in January of 2002, the SEC issued FR 61, *Commission Statement about Management's Discussion and Analysis of Financial Condition and Results of Operations*. The Company is making certain incremental disclosures on its critical accounting policies below pursuant to these changes. The Company does not engage in off-balance sheet financing activities, make use of derivatives transactions or engage in significant related party transactions. Lease commitments and credit lines are disclosed in this report and in the annual report on Form 10-K for each fiscal year. Moreover, the Company has determined that the following represents its critical accounting policies.

Revenue Recognition

As a matter of policy, the Company does not seek to enter into written contracts with its clients and promotes flexibility in which clients are generally free to add

to, delete from or terminate service at any time. The Company recognizes revenue using a subscription-based model in which subscription charges are quoted to a client on an annual basis. Subscription revenues are earned monthly as services are provided and are based on one-twelfth of the annual subscription charge quoted to each client. The Company bills its clients for services provided on a monthly basis in arrears. Clients frequently add and delete users, change the mix of services they require from the Company, and, occasionally, cancel the Company's services. Due provision is made each month to accrue for such cancellations and billing adjustments based on estimates developed using historical activity and taking known changes in client activity into account. An appropriate reserve is maintained to account for such estimated cancellations and adjustments and is included in receivable reserves, discussed below. Amounts that have been billed to clients, and therefore earned, but have not yet been paid via cash payments or the receipt of commissions on securities transactions are reflected on the Consolidated Statements of Financial Condition as receivables from clients and clearing brokers. Amounts that have been received through the receipt of commissions on securities transactions or through cash payments that are in excess of earned subscription revenues are reflected on the Consolidated Statements of Financial Condition as deferred fees and commissions.

Receivable Reserves

The Company's client base has historically been of a high quality and, as such, the Company has not historically experienced high credit-related write-offs. The Company analyzes aged client receivables each month and directs its collection efforts accordingly. The Company takes historical company information, industry trends and general market conditions into account in estimating reserves, and applies a percentage to the month-end client receivable balance. Additionally, also included in receivable reserves are amounts relating to estimated cancellations and billing adjustments discussed above.

Valuation of Goodwill and Other Intangible Assets

As discussed in Note 2 to the unaudited consolidated financial statements, the Company adopted SFAS 142 as of September 1, 2001. SFAS 142 requires that a traditional goodwill impairment test be completed during the first six months of the year the standard is adopted. SFAS 142 further requires the Company to perform a separate annual goodwill impairment test each year along with additional goodwill impairment tests on an event-driven basis. The Company performed its transitional goodwill impairment test during the quarter ended February 28, 2002, and noted that goodwill had not been impaired. On an ongoing basis, the Company will evaluate the acquired businesses and related assets for indications of potential impairment. The Company may base its judgment regarding the existence of impairment indicators by relying on market conditions, legal and technological factors and the operational performance of the acquired businesses and related assets. Future events could cause the Company to conclude that indicators of impairment do exist and that goodwill associated with the Company's previous acquisitions is impaired.

As a result of the Company's acquisition of Insyte and the LionShares businesses, the Company recorded assets for acquired technology on its Consolidated Statements of Financial Condition. Intangibles are reviewed by the Company for evidence of impairment whenever changes in circumstances or events indicate that the carrying value of the intangible assets may not be recoverable.

Property, Equipment and Leasehold Improvements

Computers and related equipment are depreciated on a straight-line basis over estimated useful lives of three years. Furniture and fixtures are depreciated over estimated useful lives of five years using a declining balance method. Amortization of leasehold improvements is on a straight-line basis over the shorter of the terms of the related leases or the estimated useful lives of the improvements. The Company evaluates the potential impairment of its fixed assets whenever changes in circumstances or events indicate that the carrying value of the fixed assets may not be recoverable. Factors that may cause an impairment review of fixed assets include, but are not limited to, the following:

- significant changes in technology resulting in obsolescence or reduced utility of current computer-related assets utilized by the Company in its operations; and
- o significant changes in the manner in which the Company in conducting its operations uses these assets.

Accounting for Income Taxes

The Company makes estimates related to its income taxes in each of the jurisdictions in which it operates. Deferred taxes are determined by calculation of the future tax consequences associated with differences between financial accounting and tax bases of assets and liabilities. As a result of this process, the Company recognizes deferred tax assets and liabilities, which are recorded in its Consolidated Statements of Financial Condition. A valuation allowance is established to the extent that the Company considers it more likely than not that some portion or all of the deferred tax assets will not be realized. To the extent a valuation allowance is established or adjusted in a period, this amount is included in the Company's Consolidated Statements in Income as an expense or benefit within the provision for income taxes.

Accrued Liabilities

In conformity with generally accepted accounting principles, the Company makes significant estimates in determining its accrued liabilities. Accrued liabilities include estimates relating to employee compensation, operating expenses and tax liabilities. Most of the Company's employee incentive compensation programs are discretionary. A final review of departmental performance is conducted at each year end and senior management and/or the Board of Directors, as applicable, determine the ultimate amount of discretionary bonus pools in connection with this review. Compensation is also reviewed throughout the year to determine how overall performance tracks against expectations. Management takes these and other factors, including historical performance, into account in reviewing accrued compensation estimates quarterly and adjusts accrual rates as appropriate. Because final reviews are not normally completed until after the year-end closing cycle, it is possible that actual amounts ultimately approved could differ from amounts previously accrued based upon information available prior to the final reviews.

Forward-Looking Factors

Business Outlook

The following forward-looking statements reflect FactSet's expectations as of June 11, 2002. Given the number of risk factors, assumptions and uncertainties enumerated and discussed below, actual results may differ materially. The Company does not intend to update its forward-looking statements until its next quarterly results announcement, other than in publicly available statements.

Fourth Quarter Fiscal 2002 Expectations

- o Revenues are expected to range between \$52.5 million and \$54.5 million.
- Operating margins should be comparable with the first nine months of fiscal 2002, excluding the non-recurring expenses related to the relocation of the New York data center incurred during the first fiscal quarter.
- The effective tax rate should be approximately 37.8%

Full Year Fiscal 2002 Expectations

o Capital expenditures should total approximately \$15 million.

Recent Market Trends

In the ordinary course of business, the Company is exposed to financial risks involving equity, foreign currency and interest rate fluctuations. Since March 2000, major equity indices (Dow Jones 30 Industrials, Russell 2000, NASDAQ Composite, MSCI European Index) have experienced significant declines coupled with increased levels of volatility. A continuing downward trend in the U.S. financial markets creates the potential for a further decrease in general economic and market conditions. A prolonged decline in the global equity markets could negatively impact a large number of the Company's clients (investment management firms and investment banks) and increase the possibility of reductions in the purchases of products, services and workstations among FactSet's existing and potential clients.

The fair market value of the Company's investment portfolio at May 31, 2002 was \$69.8 million. It is anticipated that the fair market value of the Company's portfolio will continue to be immaterially affected by fluctuations in interest rates. Preservation of principal is the primary goal of the Company's investment portfolio. Pursuant to the investment guidelines established by the Company, third-party managers construct portfolios to achieve high levels of credit quality, liquidity and diversification. The Company's investment policy dictates that the weighted-average duration of short-term investments is not to exceed eighteen months. Investments such as puts, calls, strips, short sales, straddles, options, futures or investments on margin are not permitted by the Company's investment guidelines. Because the Company has no outstanding indebtedness and, for the reasons enumerated above, the Company's financial exposure to fluctuations in interest rates is expected to continue to be low.

All the Company's investments are held in U.S. dollars and more than 95% of the Company's revenues are generated in U.S. dollars. Accordingly, the Company's exposure to fluctuations in foreign currency rates is expected to continue to be immaterial.

Income Taxes

During the normal course of business, the Company's tax filings are subject to audit by federal and state tax authorities. Audits by three taxing authorities are currently ongoing. There is inherent uncertainty contained in the audit process but the Company has no reason to believe that such audits will result in additional taxes that would have a material adverse effect on its results of operations or financial position.

Forward-Looking Statements

This Management's Discussion and Analysis contains forward-looking statements that are based on management's current expectations, estimates and projections. All statements that address expectations or projections about the future, including statements about the Company's strategy for growth, product development, market position, commitments and expected expenditures and financial results are forward-looking statements. Forward-looking statements may be identified by words like "expected," "anticipates," "plans," "intends," "projects," "should," "indicates," "continues," "commitments" and similar expressions. These statements are not guarantees of future performance and involve a number of risks, uncertainties and assumptions ("future factors"). Therefore, actual results may differ materially from what is expressed or forecasted in such forward-looking statements. The Company undertakes no obligation to publicly update any forward-looking statements as a result of new information, future events, or otherwise.

Future factors include, but are not limited to, the ability to hire qualified personnel; maintenance of the Company's leading technological position; the impact of global market trends on the Company's revenue growth rate and future results of operations; the negotiation of contract terms supporting new and existing databases; retention of key clients; the successful resolution of ongoing audits by tax authorities; the continued employment of key personnel; the absence of U.S. or foreign governmental regulation restricting international business; and the sustainability of historical levels of profitability and growth rates in cash flow generation.

Part II OTHER INFORMATION

Item 1. Legal Proceedings: None

Item 2. Changes in Securities: None

Item 3. Defaults Upon Senior Securities: None

Item 4. Submission of Matters to a Vote of Security

Holders: None

Item 5. Other Information: None

Item 6. Exhibits and Reports on Form 8-K:

(a) Exhibits: None

(b) Reports on Form 8-K: None

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FACTSET RESEARCH SYSTEMS INC. Registrant

Date: July 15, 2002 /s/ ERNEST S. WONG

Ernest S. Wong, Senior Vice President, Chief Financial Officer and Secretary