UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of report (Date of earliest event reported): June 23, 2020

FactSet Research Systems Inc. (Exact name of registrant as specified in its charter)

1-11869

(Commission

Delaware

(State or other jurisdiction of

13-3362547

(I.R.S. Employer

incorporation or organization)		File Number)	Identification No.)
	·	45 Glover Avenue Norwalk, Connecticut 06850 ddress of principal executive offices) (Zip code)	
	Registrant's	s telephone number, including area code: (203) 8	10-1000
	ck the appropriate box below if the Form 8-K filing owing provisions:	is intended to simultaneously satisfy the filing of	obligation of the registrant under any of the
	Written communications pursuant to Rule 425 und	der the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12 under	the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursuant to	Rule 14d-2(b) under the Exchange Act (17 CFR	240.14d-2(b))
	Pre-commencement communications pursuant to	Rule 13e-4(c) under the Exchange Act (17 CFR	240.13e-4(c))
	cate by check mark whether the registrant is an eme oter) or Rule 12b-2 of the Securities Exchange Act o		f the Securities Act of 1933 (§ 230.405 of this
Eme	erging growth company \square		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbols(s)	Name of each exchange on which registered
Common Stock, \$0.01 Par Value	FDS	New York Stock Exchange LLC
		The Nasdaq Stock Market

Item 2.02 Results of Operations and Financial Condition

On June 25, 2020, FactSet Research Systems Inc. ("FactSet" or the "Company") issued a press release announcing its results for the three months ended May 31, 2020. A copy of the press release is furnished as Exhibit 99.1 hereto and incorporated by reference herein. The information furnished pursuant to this Item 2.02 (Results of Operations and Financial Condition), including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Exhibit 99.1 to this Report contains certain financial measures that are considered non-GAAP financial measures as defined in the rules issued by the Securities and Exchange Commission. Exhibit 99.1 to this Report also contains the reconciliation of these non-GAAP financial measures to their most directly comparable financial measures calculated and presented in accordance with generally accepted accounting principles, as well as the reasons why the Company's management believes that presentation of the non-GAAP financial measures provides useful information to investors regarding FactSet's results of operations and, to the extent material, a statement disclosing any other additional purposes for which the Company's management uses the non-GAAP financial measures.

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers

On June 23, 2020, the Board of Directors (the "Board") of FactSet accepted the resignations of Philip A. Hadley and Scott A. Billeadeau as directors of the Company. Mr. Hadley's resignation was effective on June 23, 2020, and Mr. Billeadeau's resignation will be effective at the time of the Company's 2020 annual meeting of stockholders, currently anticipated to take place on or around December 17, 2020. Mr. Hadley has served on the Board since 2000 and Mr. Billeadeau has served on the Board since 2001. The resignations of Mr. Hadley and Mr. Billeadeau were not due to any disagreement with FactSet, its Board or its management on any matter relating to the Company's operations, policies or practices.

On June 23, 2020, the Board selected Robin A. Abrams as its Chair. Ms. Abrams succeeds Mr. Hadley, who had served as Chairman of the Board of the Company since 2000. Ms. Abrams has served on the Board since 2011 and is a member of the Audit Committee and the Nominating and Governance Committee of the Board.

On June 23, 2020, the Board elected two new directors, Siew Kai Choy and Lee M. Shavel. In conjunction with their election to the Board, Mr. Choy and Mr. Shavel were appointed to serve as members of the Company's Audit Committee.

Mr. Choy, age 54, has over 30 years of experience in the investment management industry, retiring from Singapore's sovereign wealth fund, GIC Private Limited, after 20 years of service. He was a Managing Director of GIC and held key leadership positions in the Equities Investment Department, Risk & Performance Management, Enterprise Data & Analytics, Governance and GIC Innovation Labs. He was also a member of the Corporate Management Committee and Group Risk Committee. From 2015, he led the establishment of an Enterprise Data and Analytics capability in GIC, with responsibility for building corporate-wide capabilities for Investment AI/Data Science, Enterprise Data Governance and Data Architecture, as well as Business Requirements Analysis, Data Management and Operations functions related to solutioning systems and processes supporting investment decision-making by GIC investment groups (across Equities, Fixed Income, Treasury/FX, Private Equities, Real Estate, Private Debt, Infrastructure and Total Portfolio). In his earlier career, Mr. Choy had the start-up experience of building from scratch all functions of a boutique fund management company and leading change initiatives in one of the largest South East Asian banks. He is an independent investor and/or advisor to listed and private companies across Banking, Fintech, Regtech and DeepTech located in Singapore, the United States, the United Kingdom and Europe. Mr. Choy recently served as a Distinguished Careers Institute Fellow at Stanford University. Mr. Choy holds a BSc in Computer Science and Management Science (joint honours) and has attended The Wharton School's Advanced Management Program for Senior Executives.

Mr. Shavel, age 53, is executive vice president and chief financial officer of Verisk Analytics, Inc., a global data analytics company. Mr. Shavel has been at Verisk since 2017 and is responsible for financial and strategy functions, including accounting, treasury, financial planning and analysis, investor relations, M&A, strategic sourcing and procurement, real estate, and corporate tax. Before joining Verisk, Mr. Shavel served as executive vice president and chief financial officer of Nasdaq, Inc., from 2011 to 2016. Prior to that, he served as managing director and Americas head of Financial Institutions Investment Banking and in other capacities at Bank of America Merrill Lynch from 1993 to 2011. From 2016 to 2019, he served as a board director and chairman of the Audit Committee of Investment Technology Group, Inc. Mr. Shavel graduated with honors from the University of Pennsylvania, with a B.A. in English and a B.S. in Economics from the Wharton School.

There are no arrangements or understandings between either Mr. Choy or Mr. Shavel and any other persons pursuant to which they were selected as directors. Neither Mr. Choy nor Mr. Shavel has a direct or indirect material interest in any currently proposed transaction to which the Company is to be party, nor has either had a direct or indirect material interest in any such transaction since the beginning of the Company's last fiscal year.

A copy of the press release, dated June 24, 2020, announcing the election of Mr. Choy and Mr. Shavel, the appointment of Ms. Abrams and the resignations of Mr. Hadley and Mr. Billeadeau is filed as Exhibit 99.2 to this Current Report on Form 8-K and is incorporated by reference herein.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

Exhibit No.	Description
99.1	Press Release of FactSet Research Systems Inc., dated June 25, 2020, announcing its results for the three months ended May 31, 2020
<u>99.2</u>	Press Release of FactSet Research Systems Inc., dated June 24, 2020
104	Cover page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

FACTSET RESEARCH SYSTEMS INC. (Registrant)

June 25, 2020

By: /s/ HELEN L. SHAN

Helen L. Shan Executive Vice President and Chief Financial Officer (Principal Financial Officer)

FactSet Reports Solid Results for Third Quarter 2020

Company increases annual outlook for operating margin and EPS

NORWALK, Conn., June 25, 2020 - FactSet ("FactSet" or the "Company") (NYSE:FDS) (NASDAQ:FDS), a global provider of integrated financial information, analytical applications, and industry-leading service, today announced results for its third quarter ended May 31, 2020.

Third Quarter Fiscal 2020 Highlights

- Revenue increased 2.6%, or \$9.6 million, to \$374.1 million compared with \$364.5 million for the same period in fiscal 2019. The increase is primarily due to higher sales of analytics, content and technology solutions (CTS) and wealth management solutions. Organic revenues grew 2.6% to \$375.3 million during the third quarter of fiscal 2020 from the prior year period.
- Annual Subscription Value (ASV) plus professional services was \$1.52 billion at May 31, 2020, compared with \$1.45 billion at May 31, 2019. The organic growth rate, which excludes the effects of acquisitions, dispositions, and foreign currency movements, was 5.0%. The primary contributors to this growth rate were higher sales in FactSet's wealth and research workflow solutions and a price increase in the Company's international region. Please see the "ASV + Professional Services" section of this press release for details.
- Operating margin increased to 32.5% compared with 32.2% for the same period last year. Adjusted operating margin improved to 35.5% compared with 34.0% in the prior year period primarily as a result of reduced employee-related operating expenses due to the coronavirus pandemic.
- Diluted earnings per share (EPS) increased 11.0% to \$2.63 compared with \$2.37 for the same period in fiscal 2019. Adjusted diluted EPS rose 9.2% to \$2.86 compared with \$2.62 in the prior year period primarily driven by an improvement in operating results.
- The Company's effective tax rate for the third quarter decreased to 15.0% compared with 18.6% a year ago, primarily due to an income tax expense in the prior year related to finalizing the Company's tax returns with no similar event for the three months ended May 31, 2020.
- FactSet increased its quarterly dividend by \$0.05 per share or 7% to \$0.77 marking the fifteenth consecutive year the Company has increased dividends, highlighting its continued commitment to returning value to shareholders.
- FactSet updated its annual outlook for fiscal 2020. Please see the "Annual Business Outlook" section of this press release for details.
- The Company announced changes to its Board of Directors including a new chair, two new members, and the retirement of two current members. Please see FactSet's press release dated June 24 and its Form 8-K filing on June 25 for more details.

"We had a strong third quarter and executed well in challenging circumstances," said Phil Snow, FactSet CEO. "I am inspired by the efforts I see across the Company as FactSetters go above and beyond to support our clients and each other. The steps we have taken position us well to finish our fiscal year on target as we continue to evaluate and solve for evolving industry needs."

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Key Financial Measures*

(Condensed and Unaudited)	Three Months Ended						
	May 31,						
(In thousands, except per share data)	2020		2019	Change			
GAAP revenues	\$ 374,083	\$	364,533	2.6 %			
Organic revenues	\$ 375,336	\$	365,807	2.6 %			
Operating income	\$ 121,640	\$	117,240	3.8 %			
Adjusted operating income	\$ 133,380	\$	122,795	8.6 %			
Operating margin	32.5	%	32.2 %				
Adjusted operating margin	35.5	%	34.0 %				
Net income	\$ 101,216	\$	92,265	9.7 %			
Adjusted net income	\$ 110,085	\$	102,056	7.9 %			
Diluted EPS	\$ 2.63	\$	2.37	11.0 %			
Adjusted diluted EPS	\$ 2.86	\$	2.62	9.2 %			

^{*} See reconciliation of U.S. GAAP to adjusted key financial measures in the back of this press release

"Our ongoing operational discipline and execution resulted in a solid quarter," said Helen Shan, FactSet CFO. "We continue to deliver on both top line and earnings and remain committed to our three-year investment plan. I am very pleased with our overall performance, particularly in our ability to drive ASV and navigate steadily through a volatile market."

Annual Subscription Value (ASV) + Professional Services and Segment Revenue

ASV at any given point in time represents the forward-looking revenues for the next twelve months from all subscription services currently supplied to clients and excludes professional services fees billed in the last 12 months that are not subscription-based. Professional services are revenues derived from project-based consulting and implementation.

ASV plus professional services was \$1.52 billion at May 31, 2020. Organic ASV plus professional services was also \$1.52 billion at May 31, 2020, up \$72.2 million from the prior year at a growth rate of 5.0%. Organic ASV, which excludes the effects of acquisitions, dispositions, and foreign currency movements, plus professional services, increased \$14.1 million over the last three months.

Buy-side and sell-side ASV growth rates for the third quarter of fiscal 2020 were 4.8% and 5.6%, respectively. Buy-side clients accounted for approximately 84% of organic ASV while the remainder is derived from sell-side firms that perform mergers and acquisitions advisory work, capital markets services, and equity research. Supplementary tables covering organic buy-side and sell-side ASV growth rates may be found on the last page of this press release.

ASV from the Americas region was \$931.5 million, increasing 5.0% over the prior year period's \$887.6 million. Americas revenues for the quarter increased to \$231.0 million compared with \$227.0 million in the third quarter last year. Excluding the effects of acquisitions and dispositions completed in the last 12 months, the Americas revenue growth rate was 1.8%. ASV from the EMEA region was \$411.9 million, increasing 3.7% over the prior year period of \$397.3 million. EMEA revenues were \$105.4 million compared with \$102.5 million from the third quarter of fiscal 2019. Excluding the effects of acquisitions and dispositions completed in the last 12 months and foreign currency impacts, the EMEA region revenue growth rate was 2.8%. ASV from the Asia Pacific region was \$150.4 million, increasing 8.9% over the prior year period of \$138.1 million. Asia Pacific revenues were \$37.7 million compared with \$35.1 million from the third quarter of fiscal 2019. Excluding the effects of acquisitions and dispositions completed in the last 12 months and foreign currency impacts, the Asia Pacific revenue growth rate was 7.4%. Segment ASV does not include professional services, which totaled \$24.5 million at May 31, 2020.

Operational Highlights - Third Quarter Fiscal 2020

- Client count as of May 31, 2020 was 5,743, a net increase of 55 clients in the past three months, primarily driven by an increase in corporate and wealth management clients. The count includes clients with ASV of \$10,000 and above.
- User count increased by 2,199 to 131,095 in the past three months, primarily driven by an increase in wealth advisors and buy-side research users.
- Annual ASV retention was greater than 95%. When expressed as a percentage of clients, annual retention was 89%.
- Employee count was 10,065 as of May 31, 2020, up 7.5% over the last twelve months primarily driven by hiring as part of the Company's three-year investment plan.
- Net cash provided by operating activities decreased to \$151.0 million compared with \$159.8 million for the third quarter of 2019. Quarterly free cash flow decreased to \$139.9 million compared with \$148.3 million a year ago, a decrease of 5.7%, primarily due to timing of certain international tax payments.
- Capital expenditures decreased to \$11.0 million, compared with \$11.4 million a year ago, primarily due to reduced facilities spend.
- A regular quarterly dividend of \$29.0 million, or \$0.77 per share, was paid on June 18, 2020, to holders of record of FactSet's common stock at the close of business on May 29, 2020.
- FactSet announced that it will provide financial, non-financial, and benchmark data to the Government Pension Investment Fund (GPIF) of Japan.
 FactSet will deliver over 20 content sets as part of GPIF's introduction of its new Index Posting System. The Index Posting System will enhance GPIF's overall fund management by efficiently collecting a range of information to facilitate more extensive and effective index analysis.
- The Company won Best EMS Solution at the Markets Media Market Choice Awards, as well as Best Client Reporting Solutions at the WealthBriefing Asia Awards.
- The Company released its third annual Corporate Social Responsibility Report, which covered the fiscal year ending August 31, 2019. The report
 highlights FactSet's recent global achievements in the communities it serves.

Share Repurchase Program

FactSet repurchased 46,689 shares of its common stock for \$12.4 million at an average price of \$266.09 during the third quarter under the Company's existing share repurchase program. Additionally, on March 24, 2020, the Board of Directors of FactSet approved an increase of \$220 million to the existing share repurchase program. Including this increase, as of June 25, 2020, \$288 million is available for share repurchases.

Annual Business Outlook

FactSet provided its outlook for fiscal 2020 on September 26, 2019 and has updated this outlook today. Given the risk factors, uncertainties, and assumptions discussed below, particularly the ongoing uncertainty surrounding the duration, magnitude, and impact of the novel coronavirus pandemic, FactSet's actual future results may differ materially from these expectations.

Fiscal 2020 Expectations

- Organic ASV plus professional services is now expected to increase in the range of \$60 million and \$75 million over fiscal 2019. The change in the anticipated range reflects the current expected business impacts resulting from the coronavirus pandemic.
- GAAP revenue is now expected to be in the range of \$1,485 million and \$1,490 million.
- GAAP operating margin is now expected to be in the range of 30.0% and 30.5%.
- Adjusted operating margin is now expected to be in the range of 33.0% and 33.5%.
- Annual effective tax rate is now expected to be in the range of 15.5% and 16.5%.
- GAAP diluted EPS is now expected to be in the range of \$9.60 and \$9.80. Adjusted diluted EPS is now expected to be in the range of \$10.40 and \$10.60.

Both GAAP operating margin and GAAP diluted EPS guidance do not include certain effects of any non-recurring benefits or charges that may arise in fiscal 2020. Please see the back of this press release for a reconciliation of GAAP to adjusted metrics.

Conference Call

The Company will host a conference call today, June 25, 2020, at 11:00 a.m. Eastern Time to discuss its third quarter results. The call will be webcast live at FactSet Investor Relations. The following information is provided for those who would like to participate:

U.S. Participants: 833.726.6487 International Participants: 830.213.7677

Passcode: 2889655

An archived webcast with the accompanying slides will be available at FactSet Investor Relations for one year after the conclusion of the live event. The earnings call transcript will also be available via the FactSet workstation or web. An audio replay of this conference will also be available until July 2, 2020 via the following telephone numbers: 855.859.2056 in the U.S. and 404.537.3406 internationally using passcode 2889655.

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Forward-looking Statements

This news release contains forward-looking statements based on management's current expectations, estimates, forecasts and projections about industries in which FactSet operates and the beliefs and assumptions of management. All statements that address expectations, guidance, outlook or projections about the future, including statements about the Company's strategy for growth, product development, revenues, future financial results, anticipated growth, market position, subscriptions, expected expenditures, trends in FactSet's business and financial results, are forward-looking statements. Forward-looking statements may be identified by words like "expects," "believes, " "anticipates," "plans," "intends, " "estimates, " "projects," "should," "indicates," "continues," "may" and similar expressions. These statements are not guarantees of future performance and involve a number of risks, uncertainties and assumptions. Many factors, including those discussed more fully elsewhere in this release and in FactSet's filings with the Securities and Exchange Commission, particularly its latest annual report on Form 10-K and quarterly reports on Form 10-Q, as well as others, could cause results to differ materially from those stated. These factors include, but are not limited to: the ability to integrate newly acquired companies, clients and businesses; strains on resources as a result of growth, the volatility and stability of global securities markets, including declines in equity or fixed income returns impacting the buying power of investment management clients; the ability to hire and retain qualified personnel; the maintenance of the Company's leading technological position and reputation; failure to maintain or improve FactSet's competitive position in the marketplace; fraudulent, misappropriation or unauthorized data access, including cyber-security and privacy breaches; failures or disruptions of telecommunications, data centers, network systems, facilities, or the Internet; uncertainty, consolidation and business failures in the global investment banking industry; the continued shift from active to passive investing, the negotiation of contract terms with vendors, data suppliers and landlords; the retention of clients and the attraction of new ones; the absence of U.S. or foreign governmental regulation restricting international business; the unfavorable resolution of tax assessments and legal proceedings; legislative and regulatory changes in the environments in which FactSet and its clients operate; and the potential adverse impact on our business of global public health epidemics, including the current coronavirus pandemic. Forward-looking statements speak only as of the date they are made, and FactSet assumes no duty to and does not undertake to update forward-looking statements. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

About Non-GAAP Financial Measures

Financial measures in accordance with U.S. GAAP including revenue, operating income and margin, net income, diluted earnings per share and cash provided by operating activities have been adjusted.

FactSet uses these adjusted financial measures both in presenting its results to stockholders and the investment community and in its internal evaluation and management of the business. The Company believes that these adjusted financial measures and the information they provide are useful to investors because they permit investors to view the Company's performance using the same tools that management uses to gauge progress in achieving its goals. Investors may benefit from referring to these adjusted financial measures in assessing the Company's performance and when planning, forecasting and analyzing future periods and may also facilitate comparisons to its historical performance. The presentation of this financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP.

Organic revenues exclude the effects of acquisitions and dispositions completed in the last 12 months and foreign currency movements in all periods presented. Adjusted operating income and margin, adjusted net income and adjusted diluted earnings per share exclude both intangible asset amortization and non-recurring items. The Company believes that these adjusted financial measures better reflect the underlying economic performance of FactSet.

The GAAP financial measure, cash flows provided by operating activities, has been adjusted for capital expenditures to report non-GAAP free cash flow. FactSet uses this financial measure both in presenting its results to stockholders and the investment community and in the Company's internal evaluation and management of the business. Management believes that this financial measure is useful to investors because it permits investors to view the Company's performance using the same metric that management uses to gauge progress in achieving its goals and is an indication of cash flow that may be available to fund further investments in future growth initiatives.

About FactSet

FactSet (NYSE:FDS | NASDAQ:FDS) delivers superior content, analytics, and flexible technology to help more than 131,000 users see and seize opportunity sooner. We give investment professionals the edge to outperform with informed insights, workflow solutions across the portfolio lifecycle, and industry-leading support from dedicated specialists. We're proud to have been recognized with multiple awards for our analytical and data-driven solutions and repeatedly ranked as one of Fortune's 100 Best Companies to Work For® and a Best Workplace in the United Kingdom and France. Subscribe to our thought leadership blog to get fresh insight delivered daily at insight.factset.com. Learn more at www.factset.com and follow us on Twitter: www.twitter.com/factset.

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Consolidated Statements of Income (Unaudited)

		Three Mo	nths E	nded		Nine mor	nths ended			
	May 31, May 31,						May 31,			
(In thousands, except per share data)		2020		2019		2020		2019		
Revenues	\$	374,083	\$	364,533	\$	1,110,521	\$	1,071,068		
Operating expenses										
Cost of services		170,703		163,832		511,878		495,716		
Selling, general and administrative		81,740		83,461		257,560		248,885		
Total operating expenses		252,443		247,293		769,438		744,601		
Operating income		121,640		117,240		341,083		326,467		
Other expense										
Interest expense, net		(2,211)		(4,377)		(8,003)		(13,046)		
Other (expense) income, net		(289)		521		(2,090)		255		
Income before income taxes		119,140		113,384		330,990		313,676		
Provision for income taxes		17,924		21,119		47,131		52,413		
Net income	\$	101,216	\$	92,265	\$	283,859	\$	261,263		
Diluted earnings per common share	\$	2.63	\$	2.37	\$	7.36	\$	6.73		
Diluted weighted average common shares		38,481		38,993		38,548		38,807		

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Consolidated Balance Sheets (Unaudited)

(In thousands)		May 31, 2020	August 31, 2019
ASSETS			
Cash and cash equivalents	\$	457,707 \$	359,799
Investments		22,606	25,813
Accounts receivable, net of reserves		151,398	146,309
Prepaid taxes		42,250	15,033
Prepaid expenses and other current assets		34,468	36,858
Total current assets		708,429	583,812
Property, equipment, and leasehold improvements, net		136,655	119,384
Goodwill		688,484	685,729
Intangible assets, net		127,207	133,691
Deferred taxes		_	7,571
Lease right-of-use assets, net		254,391	_
Other assets		32,539	29,943
TOTAL ASSETS	\$	1,947,705 \$	1,560,130
LIABILITIES			
Accounts payable and accrued expenses	\$	80,048 \$	79,620
Current lease liabilities	*	29,225	_
Accrued compensation		50,114	64,202
Deferred fees		58,725	47,656
Dividends payable		29,188	27,445
Total current liabilities		247,300	218,923
Long-term debt		574,309	574,174
Deferred taxes		15,502	16,391
Deferred fees		8,885	10,088
Taxes payable		26,816	26,292
Lease liabilities		276,019	_
Deferred rent and other non-current liabilities		5,916	42,006
TOTAL LIABILITIES	\$	1,154,747 \$	887,874
STOCKHOLDERS' EQUITY			
TOTAL STOCKHOLDERS' EQUITY	\$	792,958 \$	672,256
		1 0 47 705 - #	1 560 100
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	1,947,705 \$	1,560,130

Consolidated Statements of Cash Flows (Unaudited)

	Nine months ended		
		May 31,	May 31,
(In thousands)		2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$	283,859 \$	261,263
Adjustments to reconcile net income to net cash provided by operating activities			
Depreciation and amortization		41,333	43,943
Stock-based compensation expense		28,372	24,135
Deferred income taxes		7,230	1,294
Loss on sale of assets		166	195
Changes in assets and liabilities, net of effects of acquisitions			
Accounts receivable, net of reserves		(5,091)	3,112
Accounts payable and accrued expenses		10,400	(4,783)
Accrued compensation		(14,154)	(23,672)
Deferred fees		9,856	4,826
Taxes payable, net of prepaid taxes		(27,088)	(2,232)
Other, net		11,530	(2,757)
Net cash provided by operating activities		346,413	305,324
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, equipment and leasehold improvements, net of proceeds from dispositions		(62,909)	(32,906)
Purchases of Investments		(2,736)	(8,180)
Proceeds from maturity or sale of investments		4,199	11,543
Net cash used in investing activities		(61,446)	(29,543)
CASH FLOWS FROM FINANCING ACTIVITIES			
Repurchases of common stock		(171,005)	(158,294)
Dividend payments		(81,438)	(75,769)
Proceeds from employee stock plans		65,323	78,926
Repayment of debt		_	(575,000)
Proceeds from debt		_	575,000
Other financing, net		(1,592)	(901)
Net cash used in financing activities		(188,712)	(156,038)
Effect of exchange rate changes on cash and cash equivalents		1,653	(4,406)
Net (increase) increase in cash and cash equivalents		97,908	115,337
Cash and cash equivalents at beginning of period		359,799	208,623
Cash and cash equivalents at end of period	\$	457,707 \$	323,960

Reconciliation of U.S. GAAP Results to Adjusted Financial Measures

Financial measures in accordance with U.S. GAAP, including revenues, operating income and margin, net income, diluted EPS and cash provided by operating activities, have been adjusted below. FactSet uses these adjusted financial measures both in presenting its results to stockholders and the investment community and in its internal evaluation and management of the business. The Company believes that these adjusted financial measures and the information they provide are useful to investors because they permit investors to view the Company's performance using the same tools that management uses to gauge progress in achieving its goals. Adjusted measures may also facilitate comparisons to FactSet's historical performance.

Revenues

(Unaudited)	Three Months Ended					
	May 31,		May 31,			
(In thousands)	2020		2019	Change		
GAAP revenues	\$ 374,083	\$	364,533	2.6 %		
Deferred revenue fair value adjustment (a)	1,169		1,274			
Currency impact (b)	84		_			
Organic revenues	\$ 375,336	\$	365,807	2.6 %		

⁽a) The adjustment relates to deferred revenue fair value adjustments from purchase accounting.

⁽b) The impact from foreign currency movements over the past 12 months.

Operating Income, Margin, Net Income and Diluted EPS

(Unaudited) Three Months Ended					
		May 31,		May 31,	
(In thousands, except per share data)		2020		2019	Change
GAAP Operating income	\$	121,640	\$	117,240	3.8 %
Intangible asset amortization		5,107		5,928	
Deferred revenue fair value adjustment		1,169		1,274	
Other non-recurring items (a)		5,464		(1,647)	
Adjusted operating income	\$	133,380	\$	122,795	8.6 %
Adjusted operating margin (b)		35.5	%	34.0 %	
GAAP Net income	\$	101,216	\$	92,265	9.7 %
Intangible asset amortization (c)		4,204		4,797	
Deferred revenue fair value adjustment (c)		963		1,031	
Other non-recurring items (a)(c)		4,436		(1,333)	
Income tax (expenses) / benefits (d)		(734)		5,296	
Adjusted net income	\$	110,085	\$	102,056	7.9 %
GAAP Diluted earnings per common share	\$	2.63	\$	2.37	11.0 %
Intangible asset amortization		0.11		0.12	
Deferred revenue fair value adjustment		0.03		0.02	
Other non-recurring items (a)		0.12		(0.03)	
Income tax (expenses) / benefits (d)		(0.03)		0.14	
Adjusted diluted earnings per common share	\$	2.86	\$	2.62	9.2 %
Weighted average common shares (Diluted)		38,481		38,993	

- (a) GAAP operating income in the third quarter of fiscal 2020 was adjusted to exclude \$5.5 million of pre-tax net expenses primarily related to professional fees associated with the ongoing three year investment plan and facilities costs, which reduced net income by \$4.4 million and diluted earnings per share by \$0.12. GAAP operating income in the third quarter of fiscal 2019 was adjusted by \$1.6 million for pre-tax net benefits primarily related to non-core transaction related revenue, offset by severance, stock-based compensation acceleration, transformation activities and occupancy costs, which decreased net income by \$1.3 million and diluted earnings per share by \$0.03. The income tax effect related to the other non-recurring items was \$1.0 million in the third quarter of fiscal 2020 compared with \$0.3 million for the same period in fiscal 2019.
- (b) Adjusted operating margin is calculated as adjusted operating income divided by GAAP revenues plus the deferred revenue fair value adjustment.
- (c) For purposes of calculating adjusted net income and adjusted diluted earnings per share, intangible asset amortization, deferred revenue fair value adjustments and other non-recurring items were taxed at the annual effective tax rates of 17.7% for fiscal 2020 and 19.1% for fiscal 2019.
- (d) GAAP net income in the third quarter of fiscal 2020 was adjusted by \$0.7 million or \$0.03 per share of income tax expense primarily due to a one-time tax audit settlement. GAAP net income in the third quarter of fiscal 2019 was adjusted to exclude \$5.3 million or \$0.14 per share of income tax expenses primarily related to finalizing prior years' tax returns and other discrete items.

Business Outlook Operating Margin, Net Income and Diluted EPS

(Unaudited)

		Annual Fiscal 2020 Guidance					
(In thousands, except per share data)	L	_ow end of range	High end of range				
GAAP Operating margin		30.0 %	6	30.5 %			
Intangible asset amortization (a)		1.4 9	6	1.4 %			
Deferred revenue fair value adjustment (b)		0.3 9	6	0.3 %			
Other non-recurring items (c)		1.3 9	6	1.3 %			
Adjusted operating margin		33.0 %	6	33.5 %			
GAAP Net income	\$	370,000	\$	380,000			
Intangible asset amortization (a)		17,600		17,600			
Deferred revenue fair value adjustment (b)		4,085		4,085			
Other non-recurring items (c)		8,675		8,675			
Adjusted net income	\$	400,360	\$	410,360			
GAAP Diluted earnings per common share	\$	9.60	\$	9.80			
Intangible asset amortization (a)		0.46		0.46			
Deferred revenue fair value adjustment (b)		0.11		0.11			
Other/ Other non-recurring items (c)		0.23		0.23			
Adjusted diluted earnings per common share	\$	10.40	\$	10.60			

- (a) GAAP operating income for the full fiscal 2020 year is adjusted to exclude \$20.5 million of pre-tax intangible asset amortization, which reduced GAAP operating margin by 1.4%, GAAP net income by \$17.6 million and GAAP diluted earnings per share by \$0.46. The income tax effect related to intangible asset amortization is \$2.9 million for the period presented above.
- (b) The adjustment relates to deferred revenue fair value adjustments from purchase accounting. The income tax effect related to deferred revenue fair value adjustments was \$0.7 million for the period presented above.
- (c) GAAP operating income for the full fiscal 2020 year is adjusted to exclude \$19.4 million of pre-tax expenses related to other non-recurring items. The net income reduction of \$8.7 million and diluted earnings per share of \$0.23 reflects the tax adjusted impact of the other non-recurring items as well as the impact of one-time tax items. The income tax effect related to other/ other non-recurring items is \$10.8 million for the period presented above.

Free Cash Flow

(Unaudited)	Three Months Ended					
		May 31,	May 31,			
(In thousands)		2020	2019	Change		
Net cash provided by operating activities	\$	150,953 \$	159,770			
Capital expenditures		(11,010)	(11,424)			
Free cash flow	\$	139,943 \$	148,346	(5.7)%		

Supplementary Schedules of Historical ASV by Client Type

The following table presents the percentages and growth rates of organic ASV by client type, excluding the impact of currency movements, and may be useful to facilitate historical comparisons. Organic ASV excludes acquisitions and dispositions completed within the last 12 months and the effects of foreign currency movements. The numbers below do not include professional services.

	Q3'20	Q2'20	Q1'20	Q4'19	Q3'19	Q2'19	Q1'19	Q4'18
% of ASV from buy-side clients	84.1%	84.1%	83.9%	83.7%	84.2%	83.9%	83.9%	83.9%
% of ASV from sell-side clients	15.9%	15.9%	16.1%	16.3%	15.8%	16.1%	16.1%	16.1%
ASV Growth rate from buy-side clients	4.8%	4.5%	4.0%	4.8%	5.2%	5.3%	5.9%	5.4%
ASV Growth rate from sell-side clients	5.6%	2.9%	4.0%	6.3%	6.8%	9.2%	8.6%	7.3%
Total Organic ASV Growth Rate	5.0%	4.2%	4.0%	5.0%	5.4%	5.9%	6.3%	5.7%

The following table presents the calculation of the above-mentioned ASV growth rates from all clients. (Details may not sum to total due to rounding)

(In millions)	Q3'20	Q3'19
As reported ASV (a)	\$ 1,493.8	\$ 1,423.0
Currency impact (b)	(0.1)	
Organic ASV total	\$ 1,493.7	\$ 1,423.0
Total Organic ASV Growth Rate	5.0%	·

- (a) ASV excludes \$24.5 million and \$23.1 million, respectively, in professional services fees as of May 31, 2020 and May 31, 2019, respectively.
- (b) The impact from foreign currency movements was excluded above to calculate total organic ASV.

FactSet Appoints Robin Abrams Chair of the Board of Directors

Siew Kai Choy and Lee Shavel appointed to the Board; Phil Hadley and Scott Billeadeau to retire

NORWALK, Conn., June 24, 2020 - FactSet (NYSE:FDS) (NASDAQ:FDS), a global provider of integrated financial information, analytical applications, and industry-leading service, announced that its Board of Directors has appointed Robin Abrams to succeed Phil Hadley as chair. FactSet also announced the appointment of two new directors, Siew Kai Choy and Lee Shavel, who will both serve as members of the Audit Committee.

Abrams joined the FactSet Board of Directors in 2011 and is currently a member of the Audit and the Nominating and Corporate Governance Committees. She also serves on the board of HCL Technologies Ltd., a global offshore IT and software development company. Abrams's experience includes working as CEO for major technology companies, including ZILOG, Inc., a provider of microcontroller products, and VeriFone, a world leader in payment and commerce solutions, and holding senior leadership positions at Apple and Palm Computing. In addition, she serves on the boards of other technology firms such as Sierra Wireless, Inc., and Lattice Semiconductor Corporation. Abrams received her BA in political science and history and her JD from the University of Nebraska.

Choy has over 30 years of experience in the investment management industry and retired in 2018 from Singapore's sovereign wealth fund, GIC Private Limited, after 20 years of service. He was a Managing Director of GIC and held key leadership positions in the Equities Investment Department, Risk and Performance Management, Enterprise Data and Analytics, Governance, and GIC Innovation Labs, with experience ranging across all investment classes, including equities, fixed income, treasury, private equities, and real estate. Choy recently served as a Distinguished Careers Institute Fellow at Stanford University and holds a BSc in Computer Science and Management Science from the University of Keele, Staffordshire, United Kingdom.

Shavel is executive vice president and chief financial officer of Verisk Analytics, Inc., a global data analytics company. Shavel has been at Verisk since 2017 and is responsible for all financial and strategic functions. Before joining Verisk, he served as executive vice president and chief financial officer of Nasdaq, Inc., from 2011 to 2016. His previous experience includes working as managing director and Americas head of Financial Institutions Investment Banking at Bank of America Merrill Lynch. Shavel graduated with honors from the University of Pennsylvania, with a B.A. in English and a B.S. in Economics from The Wharton School.

Hadley, who has served as chair of FactSet's Board since 2000 and its chief executive officer from 2000 through 2015, retired on June 23. In addition, Scott Billeadeau, who joined the Board in 2001, will be retiring effective at the time of the Company's 2020 annual meeting of stockholders, currently anticipated to be on or around December 17, 2020. Billeadeau has most recently served as Audit Committee chair, playing a key role in overseeing FactSet's financial policies and risk management.

Phil Hadley said, "It has been my distinct pleasure to have served the FactSet community since 1985, including for fifteen years as CEO. I want to thank our dedicated team members for their efforts and commitment to growing this wonderful company. I am confident in FactSet's continued success under its strong management team, as well as Robin's leadership as incoming chair. I have worked with her for nine years and her experience and expertise are invaluable."

"I am honored to succeed Phil Hadley as Board chair," said Robin Abrams. "Phil's leadership as both CEO and chair has helped guide FactSet's strategic vision and I want to express our deep appreciation to him and Scott for their dedication to the Board. I also look forward to welcoming Siew Kai and Lee to the Board and working with them to fuel FactSet's next chapter, further the company's transformation, and drive value for employees, clients, and stakeholders."

About FactSet

FactSet (NYSE:FDS | NASDAQ:FDS) delivers superior content, analytics, and flexible technology to help more than 128,000 users see and seize opportunity sooner. We give investment professionals the edge to outperform with informed insights, workflow solutions across the portfolio lifecycle, and industry-leading support from dedicated specialists. We're proud to have been recognized with multiple awards for our analytical and data-driven solutions and repeatedly ranked as one of Fortune's 100 Best Companies to Work For® and a Best Workplace in the United Kingdom and France. Subscribe to our thought leadership blog to get fresh insight delivered daily at insight.factset.com. Learn more at www.factset.com and follow us on Twitter: www.twitter.com/factset.

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